

We're Shaping the Future of Power Solutions

Trystar, LLC

Company Description

Trystar is a market-leading designer and manufacturer of electrical power solutions. These solutions cover electrical conveyance, distribution, control, testing, measurement, continuity, conversion, generation, recording, and enclosures. Its products, systems, solutions and services target the growing renewable energy, industrial, commercial, utilities, data center, critical facility (e.g., healthcare), and emergency backup markets. These markets are experiencing secular growth. It stems from a demand for reducing carbon emissions and an increased need for resiliency due to an aging grid, the growing impact of natural disasters and the electrification of society as driven by demand for data centers and EV operation. Founded in 1992 in Faribault, Minnesota, Trystar has ~600 employees in eight locations. In addition to the Faribault headquarters, these include: Burnsville, MN; Troy, MI; Houston, TX; Murfreesboro, TN; Merrimack, NH; Pointe-Claire, QC; and Waukesha, WI.

Founding Story

Trystar began as a welding cable supplier located in southern Minnesota. This business model was maintained until 1998, when Trystar started manufacturing its own welding cable in-house. From there, Trystar also started manufacturing portable power cable.

A Unique Culture Delivers Compelling Products and Services

Solving customer challenges better, faster, and with superior quality is Trystar's mission and the centerpiece of its culture. It is achieved by engineers who bring a deep reservoir of knowledge, creativity and cross-industry expertise to each problem. The production staff works with care and diligence to craft solutions to electrical challenges using the highest quality stock and assemblies, state-of-the-art equipment, proven engineering practices and ISO-based consistency.

Trystar is also vertically-integrated. It fabricates and finishes key assemblies, busbar configurations and NEMA-rated enclosures in-house. Vertical integration, combined with the strength and focus of committed employees, means Trystar can provide custom (and conventional) solutions with industry-leading speed at scale.

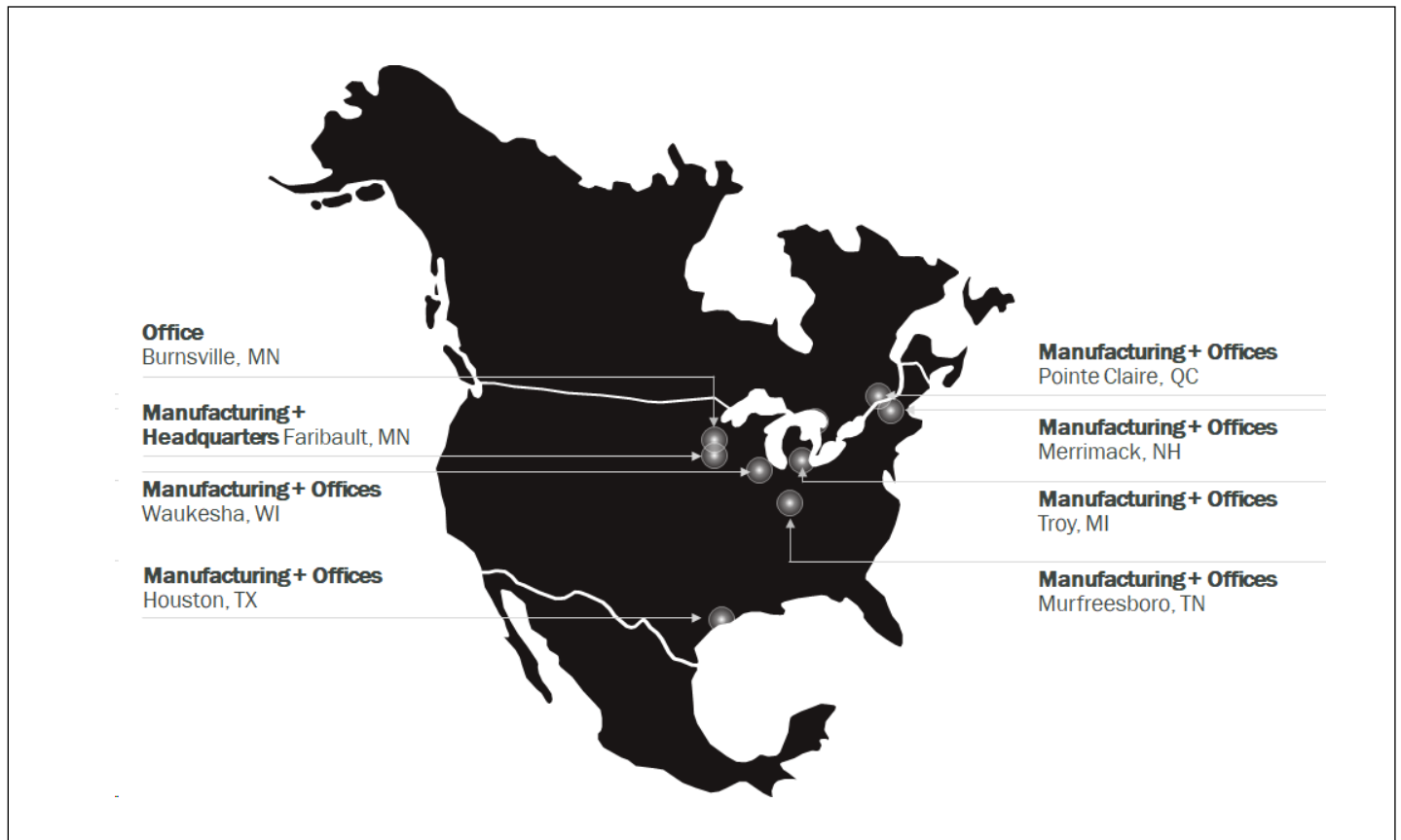
A Trystar hallmark is developing and nurturing customer relationships through collaboration and its drive to learn the nuances of their businesses. Doing so enriches the respective companies by informing product designs and operations. The better Trystar knows a business, the better it can solve electrical challenges – it is a time-proven fact, not just a slogan.

Finally, Trystar understands deadlines. The company is known for it. It builds extra capacity and flexibility into every aspect of the production process and responds decisively with resources and vigor. Customers know they can count on the people of Trystar.



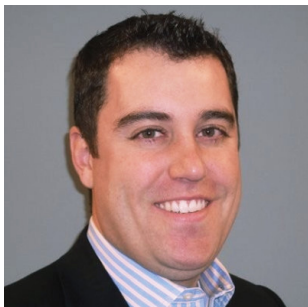
The People of Trystar

Trystar employees come from all over the world. But they manufacture solutions and provide customer care with pride right here in the United States.

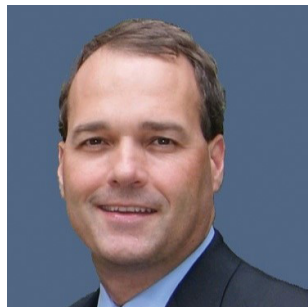


Trystar's Leadership

Trystar's dynamic leadership has developed and implemented a mission/vision/values set that has stewarded Trystar for several years, leading to tremendous organic and inorganic growth. Chief among its values are safety and integrity. Employees are Trystar's most significant asset and safety is a collective priority. Also important, Trystar holds itself to the highest ethical standards: honesty, integrity and transparency drive customer relationships and company dynamics. Important core values include passionate customer focus, considered but decisive speed, mutual respect and esprit de corps, the embrace of change and continuous improvement, and the care and nurturing of an environment wherein all feel valued and can thereby enjoy Trystar's ongoing business journey.



Andrew J. Smith
Chief Executive Officer



John R. Dixon
Chief Operating Officer



Anne M. Fischer
Chief Financial Officer



Kevin P. Thayer
Chief Commercial Officer



Industries Served

The depth and range of Trystar solutions have grown exponentially since its founding in 1992. More important, the expertise of its sales force, technicians and application engineers has developed with it to provide design consultation and full product lifecycle support. With the advent of its ongoing acquisition strategy, Trystar has evolved into an integrated systems supplier. It has an array of solutions and services, including the engineering expertise to tie electrical infrastructures together for harmonious and efficient operation. Whether a customer is designing a school, hospital, data center or other enterprise, Trystar has the required solutions. Given Trystar is vertically-integrated, it can also customize products at scale.



Construction

Trystar provides reliable power distribution solutions for the construction industry, including custom panels, cable assemblies, renewable power and portable products to keep job sites powered and operational.



Data Centers

Data centers trust Trystar's comprehensive, high-quality power products and data history analytics to ensure redundancy and uptime. Further, they count on customized solutions to adapt to a fluid environment.



Healthcare

Trystar offers power solutions to hospitals, medical centers, and emergency response departments to provide reliable, uninterrupted power for enhanced patient care and outcomes.



Utility

Trystar can help utilities with planned and unplanned outages to enhance maintenance and repairs. It can also help utility customers do the same with back-up power solutions that maximize safety while keeping the business operating and profitable.



Disaster Response

Trystar provides emergency power solutions that are trusted by businesses, cities, counties, and states to provide consistent, reliable, and uninterrupted power — before and after a natural disaster strikes. Further, Trystar responds quickly.



Industrial

Industry relies on Trystar to leverage its deep industrial application experience to solve myriad power challenges. It also benefits from Trystar's engineering expertise and manufacturing agility to customize solutions at scale. A reputation for innovation and for enhancing productivity, efficiency and safety are Trystar's hallmarks.



Commercial

Trystar offers a wide range of electrical solutions to keep commercial buildings operational, secure and comfortable. Commercial enterprises trust Trystar to understand the value of the customer experience and how it affects the bottom line.



Education

Trystar backup power solutions meet emergency power requirements and safeguard faculty, students and staff. Comfort and the ability to focus increase learning.



Trystar's Sustainability Journey

Trystar has taken on a new challenge to help protect the planet and its finite natural resources to ensure that the generations that follow can flourish. It has set targets to enhance employee safety, development and engagement. Trystar is also providing more transparency into its progress toward creating and achieving its goals. Following are some of the steps it has taken toward its environmental commitment.



Solar- and Wind-Powered Manufacturing Facility

In 2023, Trystar launched an initiative to help power its factory complex in Faribault with renewable energy sources. Solar and wind power, plus the latest battery storage technologies, form its campus microgrid. The microgrid enhances the operation's power resiliency and reliability. The goal is to expand the system in the ensuing years to reduce reliance on utility power further while reducing Trystar's carbon footprint.

The microgrid also serves as a learning tool and laboratory to help Trystar develop electrical power solutions for customers that cannot rely on the grid. Aging infrastructure, frequent natural disasters and increasing demand have shaken confidence and precipitated a push for resiliency. Trystar is leveraging its own experience to respond vigorously to this trend.



Renewable Power Product Lines

The GridPak family of products represents Trystar's providing a best-in-class renewable hybrid energy generator. The GridPak is an alternative to a portable commercial diesel- or gas-powered generator. It is designed to help customers meet their carbon emission reduction targets. A formidable solar array and banks of lithium-iron phosphate batteries combine to produce up to 30kW of power with up to 60kWh, 120kWh, and an optional 180kWh of available power. The GridPak solar array collects up to 320kWh of energy (eight-hour day) weekly. Operators can parallel up to four GridPaks to provide as much as 720kWh of carbon-free power.



Company-Wide Sustainable Initiatives

As Trystar moves forward, it continues to accelerate steps that make intuitive sense now. These include waste reduction, GHG emissions reduction and responsible upstream sourcing. Trystar feels it is especially contingent on itself to pursue sustainable practices because it creates products to help its customers manage and use power.

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